

1<sup>st</sup> National Reinsurers Summit  
**Focus on global cooperation**

September 20-21, 2018 | Moscow, Russia

media partners

# Focus on global cooperation

1st National Reinsurance Summit



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**Dear participants of the 1st National Reinsurers Summit,**

We are pleased to welcome representatives of national reinsurance companies from around the world in Moscow. On behalf of the Bank of Russia, I wish you all effective work, new useful contacts and interesting meetings. By combining our efforts we will be able to achieve more in the development of our local markets and in global reinsurance market. ”

**Sergei Shvetsov,**

**First Deputy Chairman of Central Bank of Russian Federation**



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**Dear colleagues!**

I would like to thank all participants for their interest in the exchange of experience and wish the organizer - the Russian National Reinsurance Company - a success in finding the best world practices in reinsurance.

As the ancients used to say: “The beginning is more than a half of everything”. I hope this event will set a good tradition and become a good occasion for international partners to visit Russia at least once a year. ”

**Igor Yurgens**

**President of All-Russian Insurance Association**



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**Dear Sirs and Madames!**

In a rapidly changing world a traditional market as reinsurance shows trends to change and shift in the centers of influence. Many countries all over the world create national reinsurance companies with the participation of state capital in order to support their insurance markets. Today a growing role of national reinsurers is one of the visible industry trends. It's time to join our efforts, set up a potential and new opportunities for growth.

That's why we took the initiative to hold the first ever summit of national reinsurance companies. Thank you for your participation and support of our idea. Welcome to Moscow. The RNRC team is doing its best to make the summit really interesting and useful for all of us. ”

**Nikolay Galushin**

**CEO & President of RNRC**

# Participant List

## 1st National Reinsurance Summit

Nº	Country	Company	Name	Position	e-mail
1	Belarus	Belarusian National Reinsurance Organization	Andrei Rychko	Deputy Director General	rychko@belarus-re.com
2	Belarus	Belarusian National Reinsurance Organization	Andrei Unton	Director General	yarchak@belarus-re.com
3	China	China Re	Huang Kun	Board Director of China Underwriting Agency, Senior Underwriter of China Re Syndicate 2088	Kun.Huang@chinareuk.co.uk
4	China	China Re	Li Rui	Team Leader of China Re Belt Road and New International Business Team	lirui1@cpcr.com.cn
5	China	China Re	Zhao Lei	Senior Manager and Underwriter of China Re Belt Road and New International Business Team	zhaol@chinare.com.cn
6	Iran	BIMEH MARKAZI IRAN (Central Insurance of IR Iran)	Mr Ali Esmaeilipour	Director	Esmaeilipour@centinsur.ir
7	India	GIC	Deepak Godbole	Deputy General Manager	deepakg@gicofindia.com
8	India	GIC	Vichar Bhatt	Head of Moscow Representative Office	moscow@gicofindia.com
9	Kazakhstan	Europe Re	Elena Bryskova	Lead Business Development Consultant	elena.bryskova@europa-re.com
10	Kazakhstan	Allinsurance Kazakhstan	Marina Shipovalova	Editor	msh@wfin.kz
11	Philippines	National Reinsurance Corporation of the Philippines	Augusto Hidalgo	CEO	Augusto.hidalgo@nat-re.com
12	Romania	XPRIMM International	Oleg Doronceanu	Director	oleg.doronceanu@xprimm.com
13	Russia	Central Bank of Russian Federation	Sergey Shvetsov	First Deputy Chairman of the Bank of Russia	PotapovaEV@cbr.ru
14	Russia	All-Russian Insurance Association	Igor Urgens	President of Board of Management	sklyarovavn@autoins.ru
15	Russia	Russian National Reinsurance Company	Nicolay Galushin	President of Board of Management	Nikolay.Galushin@rnrc.ru
16	Russia	Russian National Reinsurance Company	Olga Krymova	Deputy Chairman of the Board	Olga.Krymova@rnrc.ru
17	Russia	Russian National Reinsurance Company	Michael Sepp	Vice-President	michael.sepp@rnrc.ru
18	Russia	Russian National Reinsurance Company	Igor Karpovich	Vice-President	igor.karpovich@rnrc.ru
19	Russia	Russian National Reinsurance Company	Pavel Rudenski	Vice-President	pavel.rudenskiy@rnrc.ru
20	Russia	Russian National Reinsurance Company	Yulia Kashina	Client manager	yulia.kashina@rnrc.ru
21	Russia	Russian National Reinsurance Company	Svetlana Isaeva	Head of corporate communications	svetlana.isaeva@rnrc.ru
22	Russia	S&P Global Ratings	Victor Nikolskiy	Director, Financial Institutes	victor.nikolskiy@spglobal.com
23	Serbia	Dunav Re	Tatjana Komnenić	Member of Executive Board	tatjana.komnenic@dunavre.rs
24	Serbia	Dunav Re	Zorana Pejicic	CEO	z.pejicic@dunavre.rs
25	Serbia	Dunav Ins	Mirko Petrovic	CEO	Kabinet@dunav.com
26	Serbia	Dunav Ins	Zoran Subotic	CFO	Zoran.Subotic@dunav.com
27	Singapore	China Re (Singapore Branch)	Richard Lim	CEO	Richard.lim@chinare.com.cn
28	Singapore	Middle Est Insurance Review	Loga Sinnadurai	Business Development Manager	Loga@asiainsurancereview.com
29	Slovenia	Triglav Re	Péter Győrey	Client Manager / Treaty Underwriter	peter.gyorey@triglavre.si
30	Slovenia	Triglav Re	Gorazd Jenko	Executive Director for Corporate Clients	gorazd.jenko@triglavre.si
31	Slovenia	Triglav Re	Matevž Vahen	Director Corporate Clients International	matevs.vahen@triglavre.si
32	Sri Lanka	NITF	Sanath De Silva	CEO	ceo@nitf.lk
33	Switzerland	Europe Re	Jelena Doganjic	Actuary	jelena.doganjic@europa-re.com
34	Switzerland	Europe Re	Marijana Lemic-Saramandic	Chief Underwriting Officer	marijana.saramandic@europa-re.com
35	Syria	Arab Union Reinsurance Co.	Saad Jawad Ali	Technical Manager	tec.mgr@arabunionre.sy
36	Syria	Arab Union Reinsurance Co.	Aziz Mohamed Saker	Chairman	tec.mgr@arabunionre.sy
37	USA	Europe Re	Eugene Gurenko	Board Member	eugene.gurenko@europa-re.com
38	Vietnam	Vietnam National Reinsurance Corporation	Dao Manh Duong	Marketing Manager	duongdm@vinare.com.vn
39	Vietnam	Vietnam National Reinsurance Corporation	Mr Pham Cong Tu	CEO	duongdm@vinare.com.vn
40	Vietnam	Vietnam National Reinsurance Corporation	Mrs Dinh Thu Trang	CEO Assistant	trangdt@vinare.com.vn

# Agenda and Schedule

Day 1 | September 20, 2018

## Part 1

08.30 Welcome coffee, participant registration

### PLENARY SESSION. CONCEPTS OF NATIONAL REINSURER: GROWTH OPPORTUNITIES AND THREATS

Sheraton Palace Moscow | conference-room "Moscow"

Moderator – Nikolay Galushin, RNRC President

9.00-11.00	<b>Mr. Sergey Shvetsov</b> First Deputy Chairman Central Bank of the Russian Federation	The role of national reinsurance companies in modern economic conditions
	<b>Mr. Igor Yurgens</b> President All-Russian Insurance Association (Russia)	Russian insurance market. The way of evolution
	<b>Mr. Victor Nikolskiy</b> Director, Fincancial Services S&P Global (Russia)	Global Reinsurance Highlights
	<b>Mr. Nikolay Galushin</b> President RNRC (Russia)	Creation of national reinsurer as an effective tool for national market support
	<b>Mr. Richard Lim</b> CEO China Re Singapore Branch (Singapore)	Chinese Market introduction and International Business
	<b>Mr. Deepak Godbole</b> General manager GIC (India)	GIC Re, the Indian Reinsurer, on its path to be a leading global reinsurer

11.00 Coffee break

## Part 2

### PLENARY SESSION. CONCEPTS OF NATIONAL REINSURER: GROWTH OPPORTUNITIES AND THREATS

Sheraton Palace Moscow |conference-room "Moscow"

Moderator – Pavel Rudensky, RNRC Vice-President

11.30-13.00	<b>Ms. Marijana Lemic-Saramandic</b> Chief Underwriting Officer Europa Re (Switzerland)	Model of regional cooperation in catastrophe reinsurance
	<b>Mr. Oleg Doronceanu</b> Director XPRIMM International (Romania)	The successful experience of the national reinsurers pools in catastrophe reinsurance
	<b>Mr. Saad Jawad Ali</b> Technical manager Arab Union Reinsurance Co. (Syria)	The Syrian insurance market and Arab Union Reinsurance Company's experience
	<b>Mr. Zoran Subotic</b> CFO Dunav Insurance (Serbia)	Dunav Insurance as a leader on Serbian insurance market
	<b>Mr. Michael Sepp</b> Vice-President RNRC (Russia)	Main drivers for retrocession capacity
	<b>Mr Dao Manh Duong</b> Marketing Manager VINARE (Vietnam)	Vietnam insurance market with its potential and opportunities
	<b>Mr. Andrei Unton</b> Director General Belarusian National Reinsurance Organization (Belarus)	The reinsurance system in the Republic of Belarus

13.00 Lunch, hotel restaurant VLADIMIR

## Afternoon

- |       |   |
|-------|---|
| 14.30 | Sightseeing tour of Moscow with a visit to Red Square accompanied by an English-speaking guide (The bus is waiting in front of the hotel Sheraton Palace)             |
| 16.30 | Visit to the Tretyakov Gallery accompanied by an English-speaking guide (at the end of the tour transfer to the restaurant, bus is waiting at the exit of the museum) |
| 19.00 | RNRC Reception. Traditional Russian cuisine restaurant NIKITA (Bolshaya Nikitskaya street, 60/2)  |

# Agenda and Schedule

Day 2 | September 21, 2018

## Part 3

08.30 Welcome coffee, participant registration

### PANEL DISCUSSION: HOW NATIONAL REINSURERS COOPERATION MAY LOOK LIKE?

Sheraton Palace Moscow | conference-room "St Petersburg"

Moderator - Michael Sepp, RNRC Vice-President

#### Topics to discuss:

- Natural calamities reinsurance. Experience and trends
- Local capacities and cross-border reinsurance
- International capacities for local products. Problems to adapt
- Settlement in national currencies
- Portfolio diversification and profitability demand

#### Participants invited to the discussion

Mr. Sanath De Silva, NITF, CEO (Sri Lanka)

Mr. Saad Jawad Ali, Arab Union Reinsurance Co, Technical manager (Syria)

Mr. Li Rui, China Re, Team Leader of China Re Belt Road and New International Business Team (China)

Mr. Richard Lim, China Re (Singapore Branch), CEO (Singapore)

Mr. Nikolay Galushin, RNRC, President (Russia)

10.30 Ceremonial closing. Group photo

10.45 Coffee break

## Part 4

### BILATERAL MEETINGS

Sheraton Palace Moscow | 2 zones on the hotel Lobby and 4 zones in the conference-room "St Petersburg" are available for booking at RNRC Registration Desk

13.00 Lunch, hotel restaurant VLADIMIR

## Afternoon

14.30 Excursion to the Moscow Kremlin with a visit to the Armory and Cathedrals  
(The bus is waiting in front of the hotel Sheraton Palace)

# Bilateral meetings

## 1st National Reinsurance Summit

There are 6 zones for bilateral meetings. Zones 1 and 2 are located in the hotel lobby. Zones 3-6 are in the conference room St. Petersburg. Zones 5 and 6 are available for booking on RNRC Registration Desk

Zone 1		
TIME	COMPANY1	COMPANY2
11:00 – 11:30	Belarus Re	Dunav Re
11:30 – 12:00	RNRC	Arab Union Re
12:00 – 12:30	Triglav Re	RNRC
12:30 – 13-00	China Re	Dunav Re

Zone 2		
TIME	COMPANY1	COMPANY2
11:00 – 11:30	NIFT	Dunav Re
11:30 – 12:00	VINARE	Dunav Re
12:00 – 12:30	Arab Union Re	Dunav Re
12:30 – 13-00	NIFT	RNRC

Zone 3		
TIME	COMPANY1	COMPANY2
11:00 – 11:30	China Re	RNRC
11:30 – 12:00		
12:00 – 12:30	GIC	RNRC
12:30 – 13-00	Belarus Re	RNRC

Zone 4		
TIME	COMPANY1	COMPANY2
11:00 – 11:30	Europa Re	RNRC
11:30 – 12:00	RNRC	Dunav Re
12:00 – 12:30	RNRC	Bimeh Markazi
12:30 – 13-00		

Zone 5		
TIME	COMPANY1	COMPANY2
11:00 – 11:30		
11:30 – 12:00	VINARE	RNRC
12:00 – 12:30	VINARE	Europe Re
12:30 – 13-00		

Zone 6		
TIME	COMPANY1	COMPANY2
11:00 – 11:30		
11:30 – 12:00		
12:00 – 12:30		
12:30 – 13-00		

notes:

# Participant memo

## 1st National Reinsurance Summit

<p>There are 3 international airports in Moscow</p> <ul style="list-style-type: none"> <li>• Sheremetyevo is located 27 km from the city center (30-50 min).</li> <li>• Vnukovo – 32 km (1 hour),</li> <li>• Domodedovo – 55 km (1 h 30 min)</li> </ul> <p>We recommend using an official taxi. The cost of the trip to the center of Moscow is about 1500 – 2500 rubles (\$20-35) Optionally from any airport you can get to Moscow by Aeroexpress trains, that arrive at the railway stations located in the city center where you can take metro or taxi to your hotel</p>	Airports
<p>We recommend Gett.taxi (gett.com) Just download the Gett app to your smartphone. It's simple, fast and safe The average cost of a trip in Moscow (15 – 30 min) is 500-1000 rubles (\$7-15)</p>	Taxi in Moscow
<p>Plenary sessions and all meetings during the summit take place at the Sheraton Palace Moscow. The hotel is located on the Tverskaya street which leads directly to the Red Square. The hotel is a 30-minute walk (2,7 km) from the Moscow Kremlin and the Bolshoi theatre. The hotel staff will be happy to assist you with Concierge services</p>	Summit location
<p>The language of the Summit is English. All participants and staff speak English. During the sightseeing tour guests are offered an English-speaking guide</p>	Language
<p>Business best – for official part in the morning Smart casual – afternoon (comfortable shoes for excursions are recommended)</p>	Dress code
<p>The free package of the Summit participant includes:</p> <ul style="list-style-type: none"> <li>• September 19. Welcome cocktail from the organizer, Restaurant «Якорь» (Yakor) in the Sheraton Palace at 19.00</li> <li>• September 20. Coffee break with pastries at 8.30 and at 10.45 near the conference-room, lunch at 13.00 in the hotel restaurant Vladimir and dinner in the Russian cuisine restaurant at RNRC Reception</li> <li>• September 21. Coffee break with pastries at 8.30 and at 10.45 near the conference-room, lunch at 13.00 in the hotel restaurant Vladimir.</li> </ul> <p>If you have special preferences in food (diet, vegetarian diet and so on) please inform the Organizer as soon as possible. We will help you</p>	Meal
<p>Within walking distance from the hotel we can recommend the following restaurants:</p> <ul style="list-style-type: none"> <li>• «Рыба моя» (My Fish) – fish restaurant just opposite the hotel – top-25 of the best Russian restaurants   21, Tverskaya-Yamskaya   +07 495 229 3177</li> <li>• AQ kitchen – gastronomic restaurant just opposite the hotel 69, Bolshaya Gruzinskaya street   +07 499 393 3224</li> <li>• Saperavi Café - authentic Georgian cuisine 260 metres from Sheraton Palace   27, Tverskaya-Yamskaya   +07 495 648 6633</li> <li>• Simple things new vintage – gastronomic restaurant at 150 meters from Sheraton Palace   41, Pervaya Brestskaya street   +07 499 250 4338</li> <li>• Tsvetenie Sacury (The Cherry blossom) – the best japanese restaurant in Moscow (1 km from Sheraton Palace)   7/1 Krasina street   +07 499 254 0805</li> </ul> <p>Probably you will also be interested to visit such famous Moscow restaurants as Pushkin, Turandot, Bolshoy and Russky. To book a table and taxi, please contact your hotel's reception</p>	Restaurants
<p>Usual temperature in Moscow in September is around +15° C during the day and +12° C at night</p>	Weather
<p>Visa and MasterCard cards are accepted in all shops and restaurants Currency exchange offices exist in all Bank offices. It is not recommended to change currency in street exchange offices. The exchange rate of the national currency: \$1 is around 67-69 rubles; 1 euro is around 77-79 rubles</p>	Payments
<p>The registration is free and includes:</p> <ul style="list-style-type: none"> <li>• attendance of the entire program</li> <li>• networking events, lunch and coffee breaks, according to the program</li> <li>• access to the bilateral meetings' reserved area and assistance in arranging bilateral meetings</li> <li>• all conference handouts</li> </ul> <p>The registration does not include:</p> <ul style="list-style-type: none"> <li>• transport charges</li> <li>• accommodation in Moscow</li> <li>• medical insurance</li> </ul>	General conditions
<p>Please do not hesitate to ask for help. We are happy to help you on the RNRC Registration desk near the conference room in the Sheraton Palace, by mail <a href="mailto:summit@rnrc.ru">summit@rnrc.ru</a> and by cell phone +07 916 511 0217 (Julia, client manager, RNRC)</p>	Any HELP



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